

May 05, 2025

वैशाख - शुक्ल पक्ष, अष्टमी
विक्रम सम्वत् २०८२

National Stock Exchange of India Limited
"Exchange Plaza"
Bandra – Kurla Complex,
Bandra (E), Mumbai – 400 051
NSE Code: GHCLTEXTIL

BSE Limited
Corporate Relationship Department,
1st Floor, New Trading Ring, Rotunda
Building, P.J. Towers,
Dalal Street, Fort, Mumbai – 400 001
BSE Code: 543918

Dear Sir/Madam,

Subject: Investors' Presentation – Q4FY25- Business Update

In continuation to our earlier communication dated April 29, 2025 that an earning conference call by Company's senior management is scheduled to be held on **Monday, May 05, 2025 at 3.00 PM (IST)**, please find enclosed herewith copy of the financials and other business details for Q4FY25 (i.e. Business Update), which is going to be circulated for the scheduled investors' conference for your reference and record.

Please note that copy of this communication shall also be available on the website of the company (www.ghcltextiles.co.in), BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).

You are requested to kindly note the same.

Thanking you

Yours faithfully

For GHCL Textiles Limited

Lalit Narayan Dwivedi
Company Secretary and Compliance officer
Membership No.: FCS10487

Encl: as above



GHCL TEXTILES LIMITED

FY25 Investor Presentation

May 2025

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*FY25 has been a **strong year for GHCL Textiles**, fueled by our commitment to quality, innovation, and sustainability. With operational excellence and strong customer relationships, we are well-positioned for continued growth. Our vision remains clear: **to provide ready-to-cut fabric, delivering value and meeting the needs of our customers.***

- Our focus on value addition is evident by our expansion into fabric production, at the same time our operational excellence and cost efficiency is supported by **62MW** of green energy, which meets **72% of our energy needs.***
- With **stabilizing cotton prices** and **growing global demand**, we are strategically expanding our capacities, integrating into higher-value fabric production, and strengthening customer relationships.*
- Our Rs. 1,000 crores in committed investments, including Rs. 500 crores already deployed, are fueling the expansion of **25,000 spindles and 40 knitting machines**, alongside future expansion into **weaving and dyed fabric.***
- Reorganizing the Kaveri section of the Manaparai unit to drive greater efficiency and profitability.*
- **Trump's tariff policies** have created uncertainty in the near term. However, the anticipated positive effects of Trump's tariff policies and the revival of FTA discussions with the UK will further enhance the industry and our prospects in long term.*

*As we continue to expand and innovate, GHCL Textiles is well-equipped to capitalize on **emerging opportunities**, driving **sustainable growth** and delivering exceptional **long-term value** for our stakeholders.*

- 
- 01** Cotton Price Cool Down
 - 02** Sectoral Consolidation & Unorganised to Organised Shift
 - 03** Political Disruption
 - 04** Tariff Impact
 - 05** Government Push
 - 06** Sustainability Push
 - 07** Domestic Growth Opportunity
 - 08** Capex: Moving Up the Value Chain
 - 09** Operating Synergies

Adapting, Scaling, Thriving - GHCL Textile's strategic capex, government support, and evolving market trends to navigate challenges, scale operations, and drive sustainable growth.

FY25 Financial Results Highlights



Revenue

Rs 1,168 Cr.

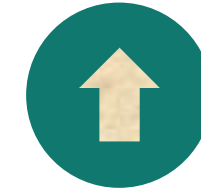


10%

YoY Change

EBITDA

Rs 117 Cr.



31%

PAT

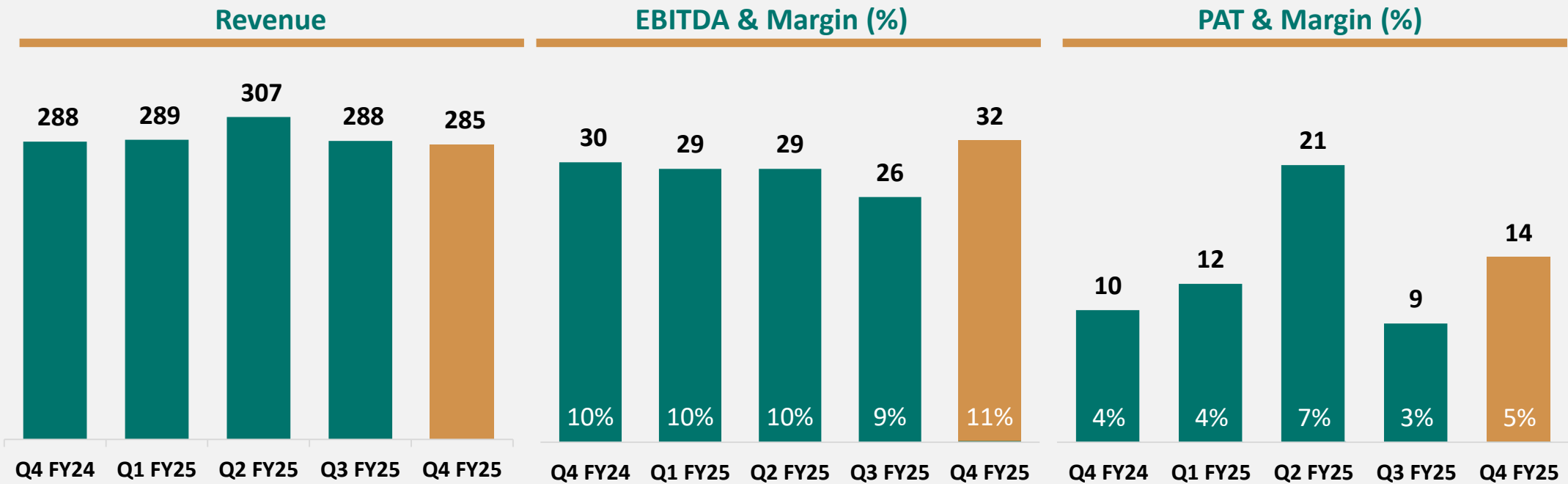
Rs 56 Cr.



123%

Financial Result Highlights

In Rs. Cr



YoY
Change

(1)%

9%

38%

QoQ
Change

(1)%

24%

51%

Capital Allocation for FY25

Debt Repayment
Rs. 8 Crore

Growth Capex
Rs. 158 Crore



Cash Inflows Generated
Rs. 111 Crore



Dividends Paid
Rs. 5 Crore

Working Capital Release
Rs. (54) Crore

Decrease in cash & cash equivalents*
Rs. 7 Crore

Gross Debt
Rs. 63 Crore

Net Debt
Rs. 58 Crore

Net Debt to Equity
0.04x

Return on Capital Employed**
5%

Return on Equity**
5%

Closing cash & cash equivalents*
Rs. 5 Crore

Note: *Cash and cash equivalents consists of cash, bank and current investments.

** RoCE and RoE excludes Rs. 332 Cr. on account of capital reserves from demerger and surplus non-operating assets. Without this adjustment RoCE is 4% and RoE is 4%.

Ongoing Revenue Diversification to Drive Future Growth



Increasing revenue trend from value-added products (knitted and griege fabric); and exports

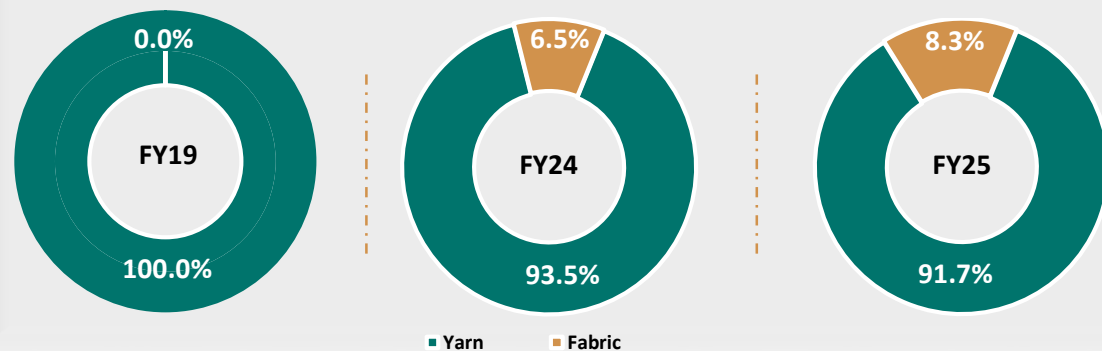


Strategy aims to reduce market risks and ensure stable margins

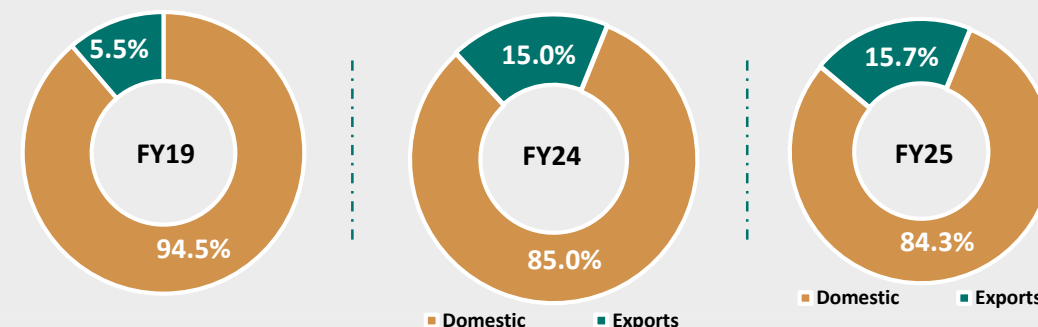


Focus on continued diversification for future growth

Revenue by Product



Revenue by Geography



**GHCL's Value
Added products
Portfolio**

Giza



Supima



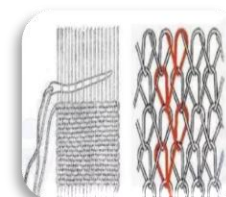
Australian
Yarn



CmiA
Yarn



Woven and
Knitted
Fabric



Capex Commitment

Signed MoUs with Tamil Nadu Govt. for Rs. 1,035 Cr. investment; Rs. 500 Cr. already invested in 40k spindles and solar power, currently running at full capacity.

Ongoing & Future Growth Plans

Adding 25k spindles and Knitting 40 machines in two phases; Thereafter, plans to setup weaving, and dyed fabric production capacities.

Higher Margins & Returns

Expanding product portfolio to drive higher scale, better margins, and increased returns, benefiting shareholders.

Capex – Capacity Additions

Project Description	Current Status	Project Cost (Rs. Cr)	Timeline	Implication
25k Spindles	Ongoing	215	Q2 FY2026	Expected to generate revenue of Rs. 250 Cr
Knitting	New	38	Q2 FY2026 & Q4 FY2026	Forward integration into own cotton yarn



- **Vertical integration** of the yarn manufacturing to include knitted, weaving and dyed fabrics, which yields superior margin and integration with existing business.
- **Enhancement of Green energy** portfolio to 75 MW (from 62 MW currently) to cater up to 85% of our energy requirement.
- These initiatives will be margin and return accretive. **Long term EBITDA margins** shall be in 17-20% range.



Innovation



Sustainability

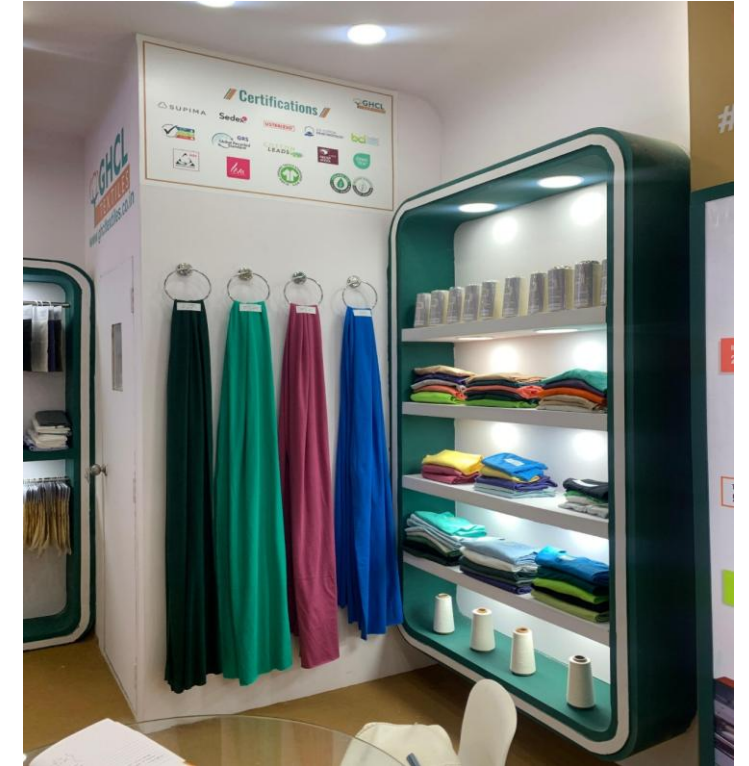


Traceability



Giving back to the society

GHCL Unveils Textile Excellence at Bharat Tex 2025

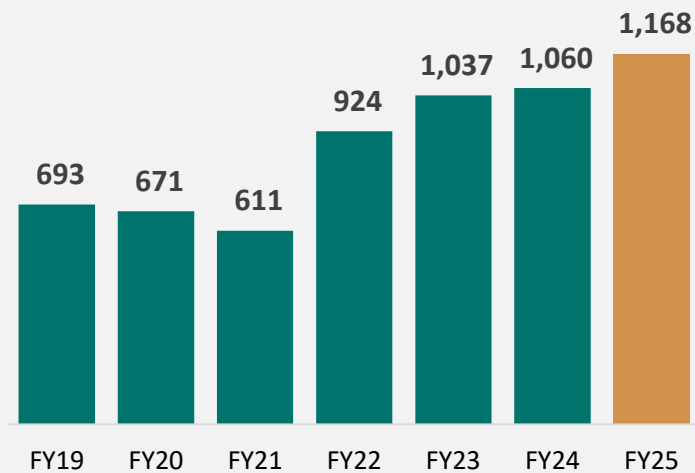


GHCL Textiles participated in Bharat Tex 2025, held from February 14-17 at Bharat Mandapam, New Delhi. The company exhibited its diverse product range emphasizing its commitment to innovation, sustainability, and excellence.

Long Term Financial Performance

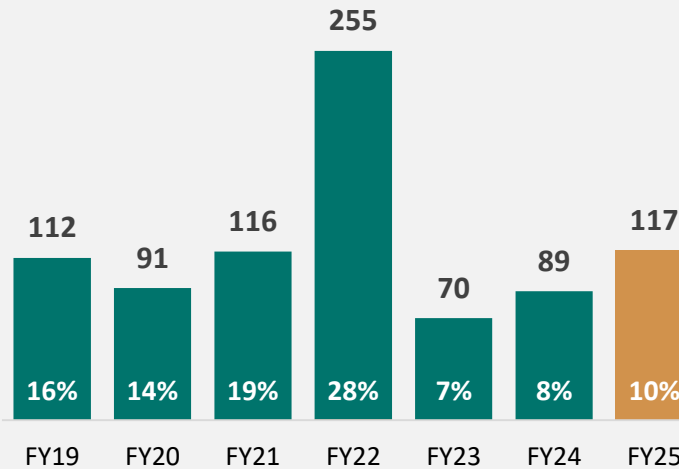
In Rs. Cr

Revenue



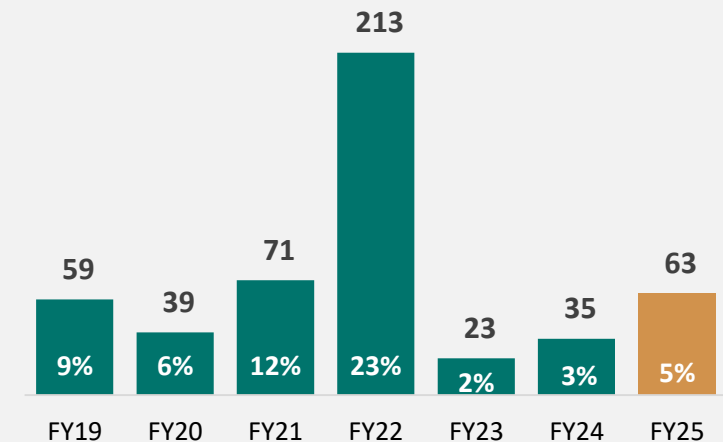
Avg. Revenue of last 7 Years
Rs. 881 Cr

EBITDA & Margin (%)



Avg. EBITDA of last 7 Years
Rs. 122 Cr (14%)

PBT & Margin (%)



Avg. PBT of last 7 Years
Rs. 72 Cr (8%)

Achieved an industry leading average EBITDA margins of 14% over the last 7 years due to operational excellence, customer engagement and product diversification

Note: (1) Before demerger, GHCL Textile was part of GHCL Limited. (2) Revenue and EBITDA numbers include other income.

Q4 & FY25 Results

In Rs. Cr

Particulars	Q4FY25	Q3FY25	QoQ	Q4FY24	YoY	FY25	FY24	YoY
Total Income	285	288	-1%	288	-1%	1168	1060	10%
Operating Expenses	253	262	-3%	258	-2%	1052	970	8%
EBITDA	32	26	24%	30	9%	117	89	31%
<i>EBITDA Margin (%)</i>	<i>11.3%</i>	<i>9.1%</i>	<i>220 bps</i>	<i>10.3%</i>	<i>100 bps</i>	<i>10.0%</i>	<i>8.4%</i>	<i>160 bps</i>
Interest	1	1	15%	2	-71%	3	7	-63%
Depreciation	13	13	-2%	13	-4%	51	47	7%
PBT	19	13	50%	14	32%	63	35	83%
Tax Expenses *	5	3	48%	4	18%	7	10	-23%
PAT	14	9	51%	10	38%	56	25	123%
<i>PAT Margin (%)</i>	<i>5.0%</i>	<i>3.3%</i>	<i>170 bps</i>	<i>3.6%</i>	<i>140 bps</i>	<i>4.8%</i>	<i>2.4%</i>	<i>240 bps</i>

Note: Revenue and EBITDA numbers include other income.

* In FY25 tax expenses includes reversal of deferred tax liability of Rs.8.62 Cr. on account of removal of indexation benefits and change in tax rate on long term capital gains.

Efficient Capacity Utilisation with Increasing Fabric Sales & Exports

Particulars	UoM	FY19	FY20	FY21	FY22	FY23	FY24	FY25
Sales Volume:								
Yarn	MT	28,426	29,293	26,388	28,826	28,590	33,140	36,167
Knitted Fabric	MT	-	-	-	-	44	336	514
Griege Fabric	Lakh Meters	-	-	-	9	50	114	159
Capacity Utilization	%	98%	98%	95%	98%	94%	98%	99%

Total Revenue	Rs. Cr	693	671	611	924	1,037	1,060	1,168
Revenue by Products:								
Yarn	Rs. Cr	693	671	611	914	1,005	991	1,071
Fabric	Rs. Cr	-	-	-	10	32	69	97
% of Revenue	%	-	-	-	1.1%	3.1%	6.5%	8.3%
Revenue by Geography:								
Domestic	Rs. Cr	655	613	571	809	903	901	984
Exports	Rs. Cr	38	58	39	115	134	159	184
% of Revenue	%	5.5%	8.6%	6.4%	12.4%	12.9%	15.0%	15.7%

Note: Before demerger, GHCL Textiles was part of GHCL Limited

Operational Excellence

- 98%+ utilization, even in tough markets.
- Lean cost structure with efficient power, labor, and admin management.
- 62MW renewable energy covers ~72% of energy needs.
- ~80% of the workforce consists of skilled women.

Customer-Centric Approach

- Catering to strategic customers who require customized products

Shift to Value-Added Segments

- Gradual transition from commodity yarn to higher-margin, value-added yarn segments

Strong Foundation for Growth

- Expertise in cotton inventory management
- Strong balance sheet supports sustainable growth

COMPANY OVERVIEW



An Introduction to GHCL Textiles

FY25

Revenue: ₹ 1168 Cr

EBITDA Margin: 10%

7 Yr. Avg. Margins: 14%

Capacities

Ring Spindles: 2 lac

Rotors: 3,320

Vortex: 480

TFO Spindles: 5,760

16%

Share of Exports

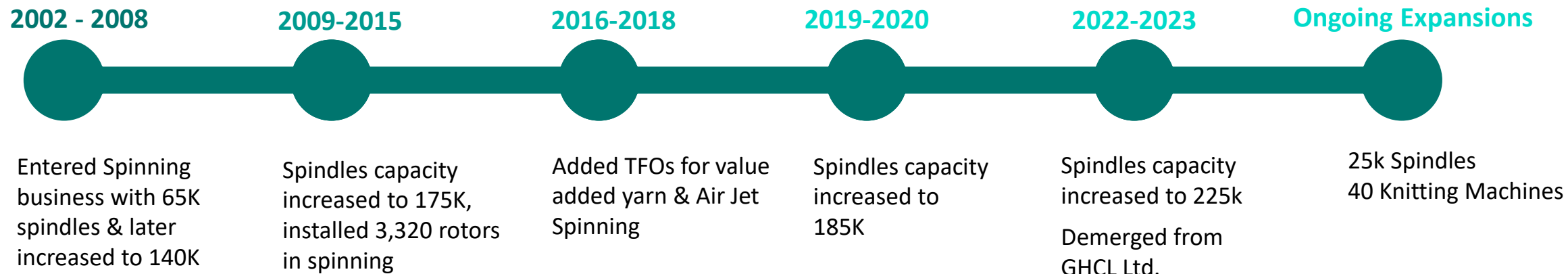
~99%

Capacity Utilisation

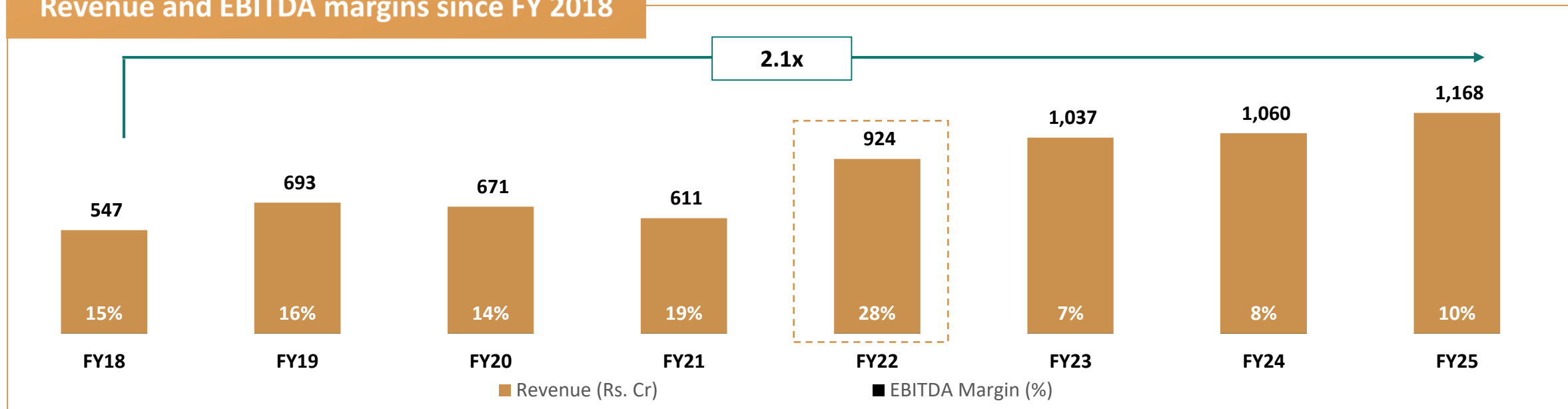
- Journey started with acquisition of sick spinning unit in 2002, turnaround to one of the most reputed mills.
- Spinning business demerged to form GHCL Textiles Ltd effective April 1, 2023.
- 2 State-of-the-art manufacturing infrastructure with cutting-edge textile machinery located in the state of Tamil Nadu.
- Producers of high-quality tailor made yarns, catering to domestic and international markets.
- Committed to sustainability with substantial green energy assets providing cost benefits as well.



Decade-long Expertise in Spinning: Focused on Value Creation



Revenue and EBITDA margins since FY 2018



Note: EBITDA margins in FY22 was robust at 28% while in FY23, FY24 and FY25 was lower on account of headwinds faced by the industry.

Note: Before demerger, GHCL Textiles was part of GHCL Limited

Key Product Offerings



Yarn Type	Range	End Use
100% cotton combed Compact Hosiery yarn from Indian, US and Australian Mix	25s to 60s	Knitting
100% cotton combed compact yarn from Indian, US, Australian, Supima and Giza Mix	30s to 170s	Weaving
Polyester /Cotton & Cotton/Polyester blended Hosiery yarn	25s to 40s	Knitting
PV/PC/100% Polyester normal and Fancy Yarns	25s to 70s	Weaving
100% cotton open end Indian/Contamination Free Yarn	10s to 32s	Knitting / Weaving
100% VSF Vortex and Ring Spun Yarn	30s to 40s	Knitting / Weaving
Micro Modal, Tencel SIRO and its blend yarn	40s to 80s	Knitting / Weaving
100% Cotton TFO yarn in all Mix	2/30s to 2/170s	Weaving

Preferred supplier to premium customers both at domestic and international level with varied portfolio offerings

10+ Years

Long Standing Relationship
with Several Key Customers

Fully Equipped

- 38,000 MTPA yarn production
- Culture for developing value-added products leading to value creation
- Cost benefits driven by a deeply ingrained cost-conscious culture

Product Basket

- Wide range of products form commodity to value-added
- Tailor-made products to suit specific applications
- Further expanding product portfolio to be one stop shop

Premium Quality

- Producers of high-quality yarns, including GIZA, SUPIMA, Australian, CmiA, Tencel, Viscose & rPET Yarn, catering to domestic & international markets.
- Adhering to global standards & international best practices

Quality Assurance

- Machines equipped with latest on-line quality monitoring systems
- Certified member of USTERIZED brand which is a symbol of excellence in spinning

Serviceability

- Single-step service process for Customers while following the problem through to its resolution
- Outstanding customer service experience to build trusting relationships

Traceability

- Developed a traceability platform for premium products, offering details on source locations, environmental and social impact to customers.

Superior Customer Base



Superior Credibility Through Several Certifications



“ We strive to become a responsible steward and aim to reduce the overall environmental footprint of the organisation and will continuously monitor our journey ”

Several Initiatives Focused on ESG:

- **Renewable Energy:** caters to 72% of energy consumption
- **Environment:**
 - Significant savings in purchased electricity through usage of renewable electricity
 - Saving from water recycling and rain water harvesting
- **Impactful CSR Initiatives by GHCL Foundation Trust:**
 - Promoting sustainable Agriculture and Animal Husbandry practices.
 - Prioritizing Health initiatives for community well-being.
 - Dedicated to Women Empowerment and Education.



Experienced Leadership Team



Experienced and Accomplished Board of Directors

Mr. Anurag Dalmia
Chairman

Mr. C. R. Rajagopal
Independent Director

Mr. R. S. Jalan
Non-Executive Director

Justice Mr. Ravindra Singh (Retd.)
Independent Director

Mr. Raman Chopra
Non-Executive Director

Mrs. Shudha Pillai, IAS (Retd.)
Independent Director

Mr. Neelabh Dalmia
Non-Executive Director

Mr. V. K. Jeyakodi
Independent Director

Revamped Management Team

Mr. Marshal Sonavane
CEO Designate

Mr. N. Rajagopal
Technical Head

Mr. R. Satish Kumar
Operational Head

Mr. Lalit Dwivedi
Company Secretary

New independent directors and revamped management team is well positioned to strengthen corporate governance practices and drive the growth for GHCL Textiles.

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Investor Relations

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THANK YOU



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